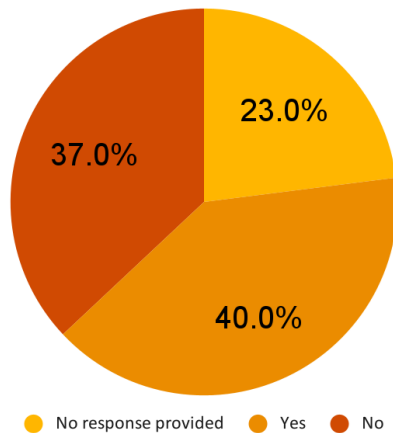


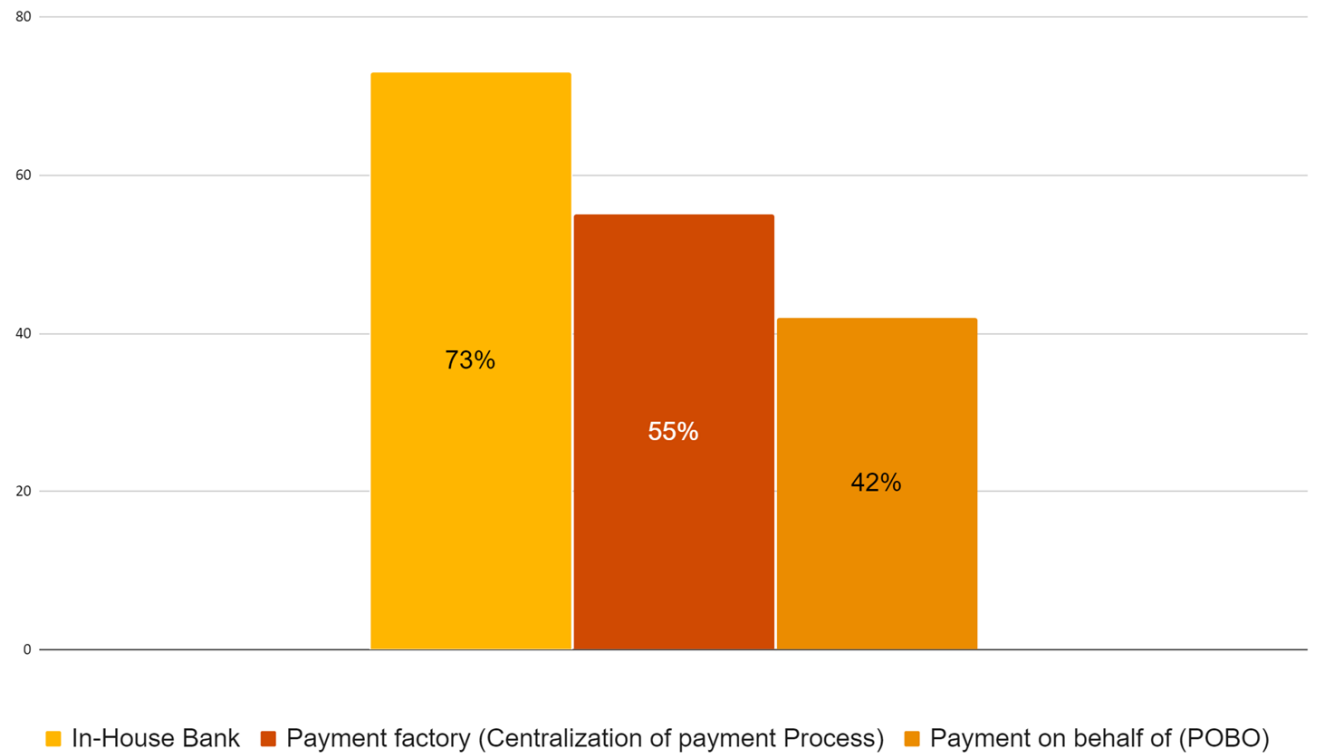
Cash efficiency becoming paramount

- Cash, capital and liquidity management remain the top priorities for corporate treasurers
- Inaccurate cash flow forecasting and access to funding and liquidity as their top two concerns
- Significant investments into technology solutions and cash centralisation

Q: Are you considering a bank rationalization exercise in the next 2 years



**In-House Bank, Payment factory
(Centralization of payment Process) and Payment on behalf of (POBO)**



Highlights z PwC treasury technology série



PwC treasury technology série

Květen 24 – červen 25

Akce #1

Květen 24: End to End
TMS cesta
(16. 5. 2024)

Akce #2

Cash Management &
Cash flow forecasting
& Payments

Akce #3

FIS TMS

Akce #4

Kyriba TMS

Akce #5

SAP Treasury TMS

Akce #1: End to end TMS cesta

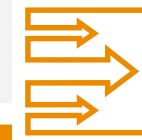
The path to building high performance, modern treasury, and dynamic platforms



Translating your strategic objectives into a treasury system strategy



How to select the right system for your current, but also your future strategy, scope & processes



How to correctly implement the chosen Treasury management system

- How mature is your treasury organization today and where do you want to be in the next 5 years?
- How can a TMS support you in achieving your vision?
- Build a business case and get buy-in from leadership and important stakeholders

- System selection approach: where to start?
- What can go wrong?
- Vendor market overview
- Dive into the future treasury technology
- Selection mechanisms explained: RfP, vendor demos, scorecards

- Create your own future treasury system landscape
- Timeline & project management
- Common implementation challenges
- Stakeholder management

Používáte TMS ve vaší organizaci? ...

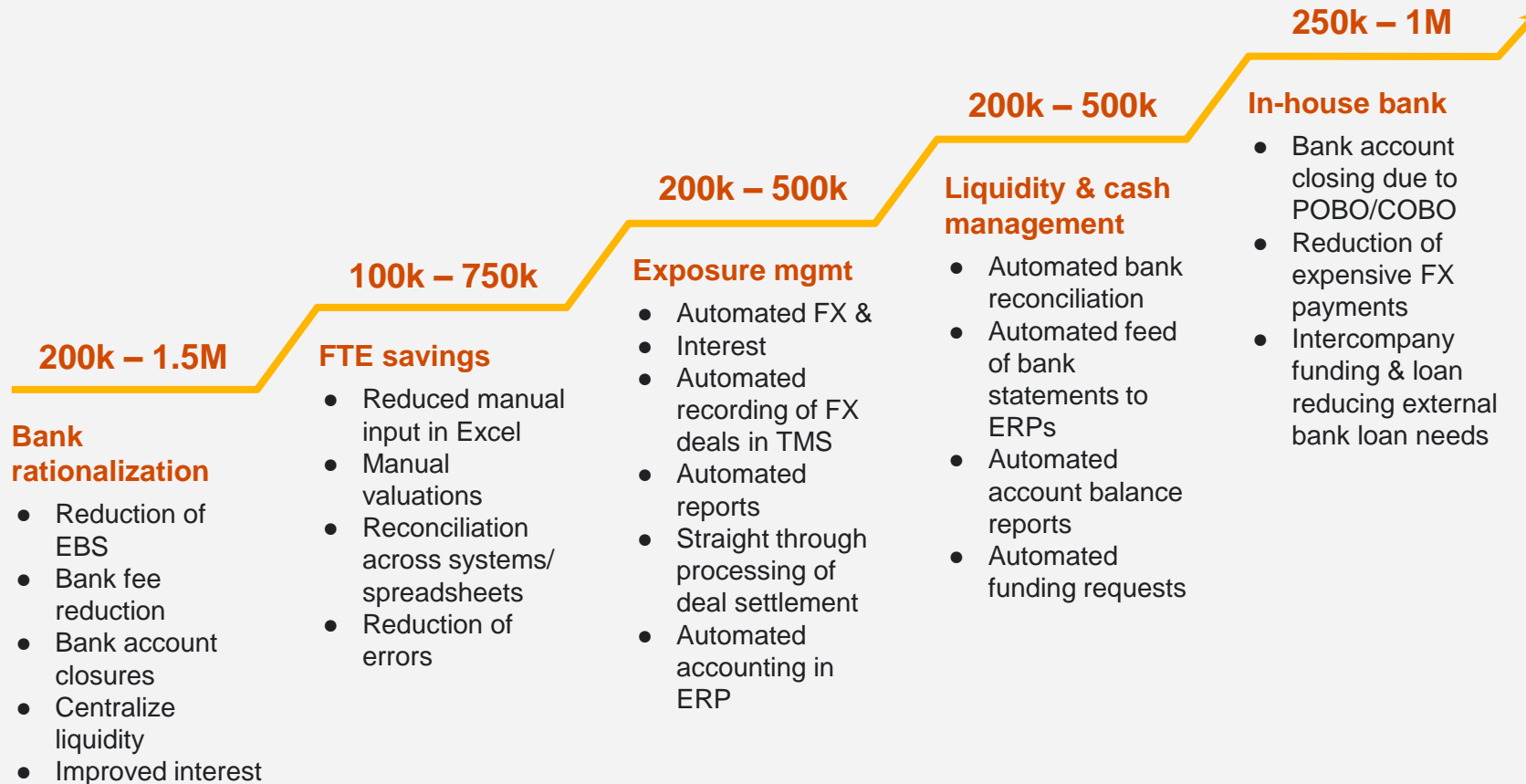
...82% je na TMS cestě



BUSINESS CASE



Typické pilíře business casu



Confidential information for the sole benefit and use of PwC's client.



Key highlights

- Rethink your **banking & liquidity structure** to optimize bank related costs (# accounts, transactions)
- Have a **more streamlined & automated process** avoiding manual re-keying, valuations and reconciliation across systems/spreadsheets
- Full visibility on **cash flows & cash balances** throughout the company will lead to efficient cash & liquidity management **reducing overall funding costs**
- Obtaining a **complete and accurate overview of existing FX exposures and risks**
- **Reduction of manual errors & fraud risk** (Segregation of Duties, audit trail)
- **Improved control framework and cybersecurity**



Otázka na Tomáše:

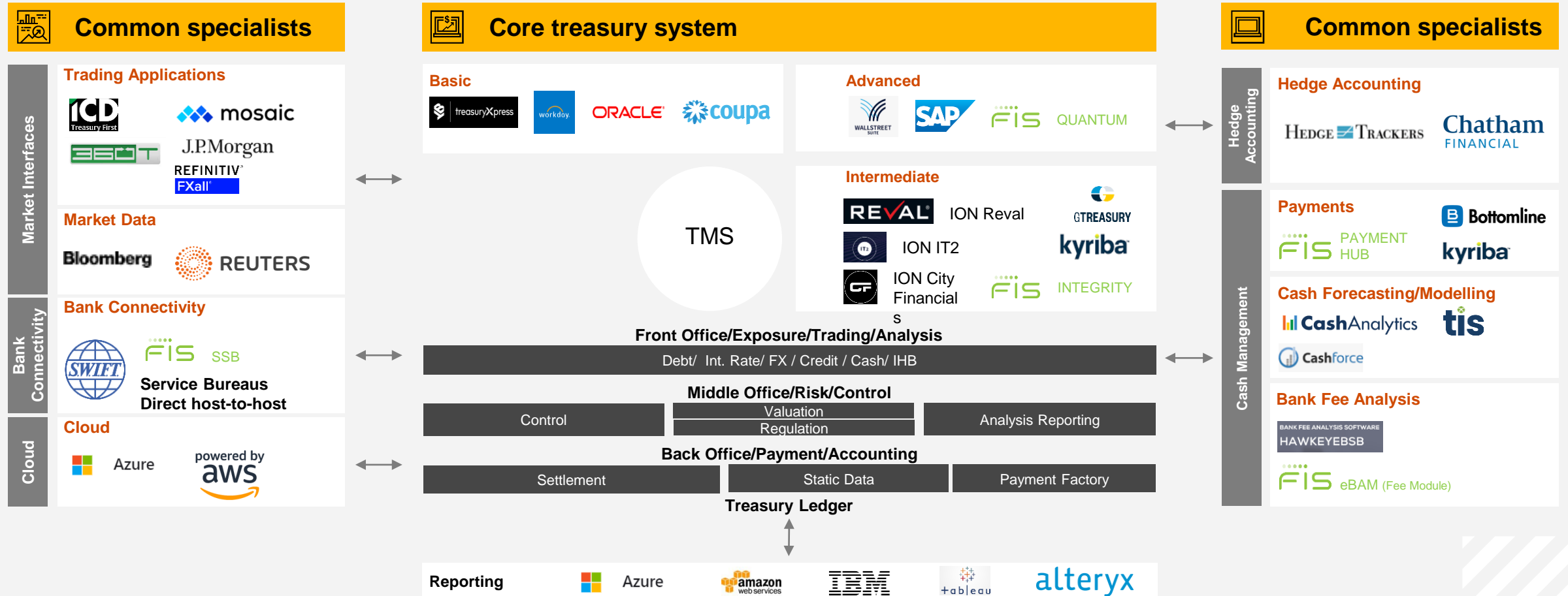


Jaká byly hlavní cíle a očekávání
od implementace TMS u vás?
A jak moc byly tyto naplněny?



Treasury technology landscape

Core treasury system integration with key common specialists





Otázka na Tomáše:



Z kterých systémů jste si vybírali? A co by jste zpětně v procesu selekce dělali jinak?



TMS selection best practices



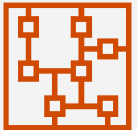
Define Detailed Business Requirements



Define Specific Use Cases for TMS Evaluation



Design the Future State Treasury Technology Ecosystem



Evaluate the Vendor Fit



Design End-to-End Processes

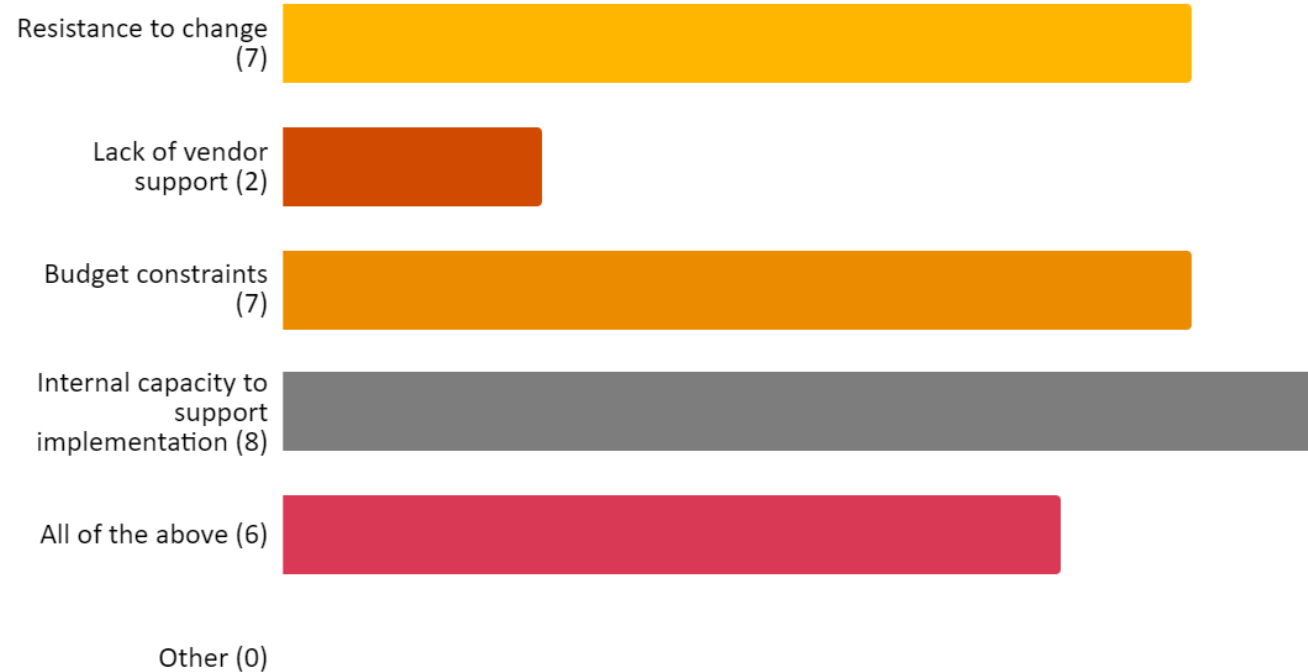


TMS
A dog is not just for christmas it is for life

TMS Implementace



Jaké jsou hlavní výzvy při TMS implementaci?





Otázka na Tomáše:

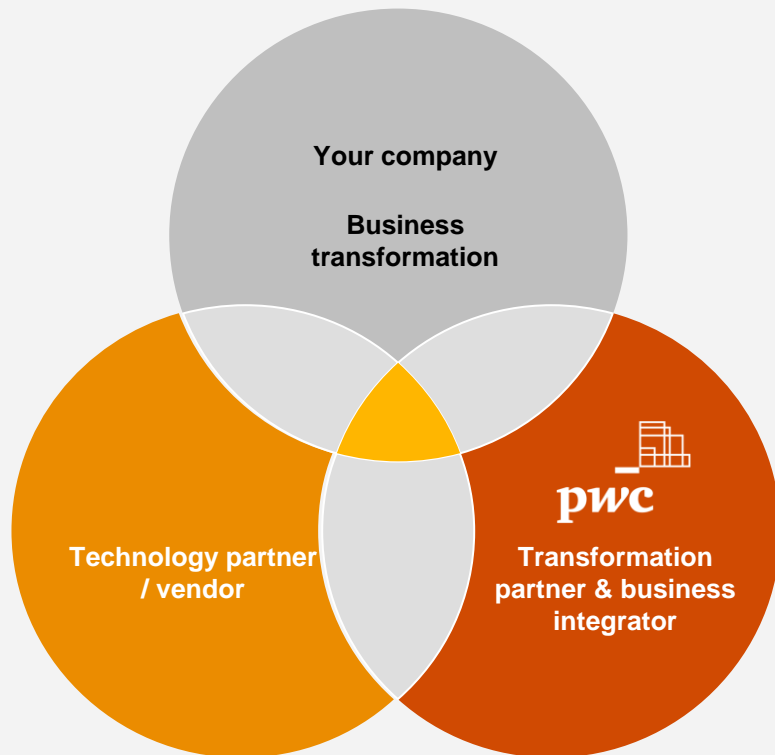


Jaké byly hlavní výzvy ve Vašem případě? Co by jste příště dělali jinak?



Typical split of implementation activities (example)

A system implementation requires significant resource capacity and focus to get it right. Managing the TMS implementation can be managed by consultants – e.g. PwC to support the implementation activities as outlined.



Project activities*

Project mobilization

- Define objectives, strategy, scope, and resources
- Draft initial project plan, identify timeline, and assign resources
- Ongoing project management and tracking

Design

- Process design and document desired future state
- Blueprint design sessions and system design document

Build

- Infrastructure environment set-up and user management
- Static data management
- Core system config/installation (instruments, workflows, rules, etc.) and train-the-trainer
- Interfaces and connectivity
- Incremental system config.and installation: all instruments, blotters, workflows & rules, etc.
- Treasury accounting setup: load CoA, rules, design GL (& develop) GL interface file, etc.
- Reporting: develop specs and configure reports (incl. Enterprise Workflow reports)
- System custom build (if applicable)

Test

- Test strategy and approach, test scenarios and acceptance criteria
- Users access management / security profiles
- System integration Testing (SIT)
- User acceptance Testing (UAT) and Parallel testing
- Testing coordination, incl. status reporting and defect resolution coordination
- Defect resolution
- Develop training strategy
- Execute training

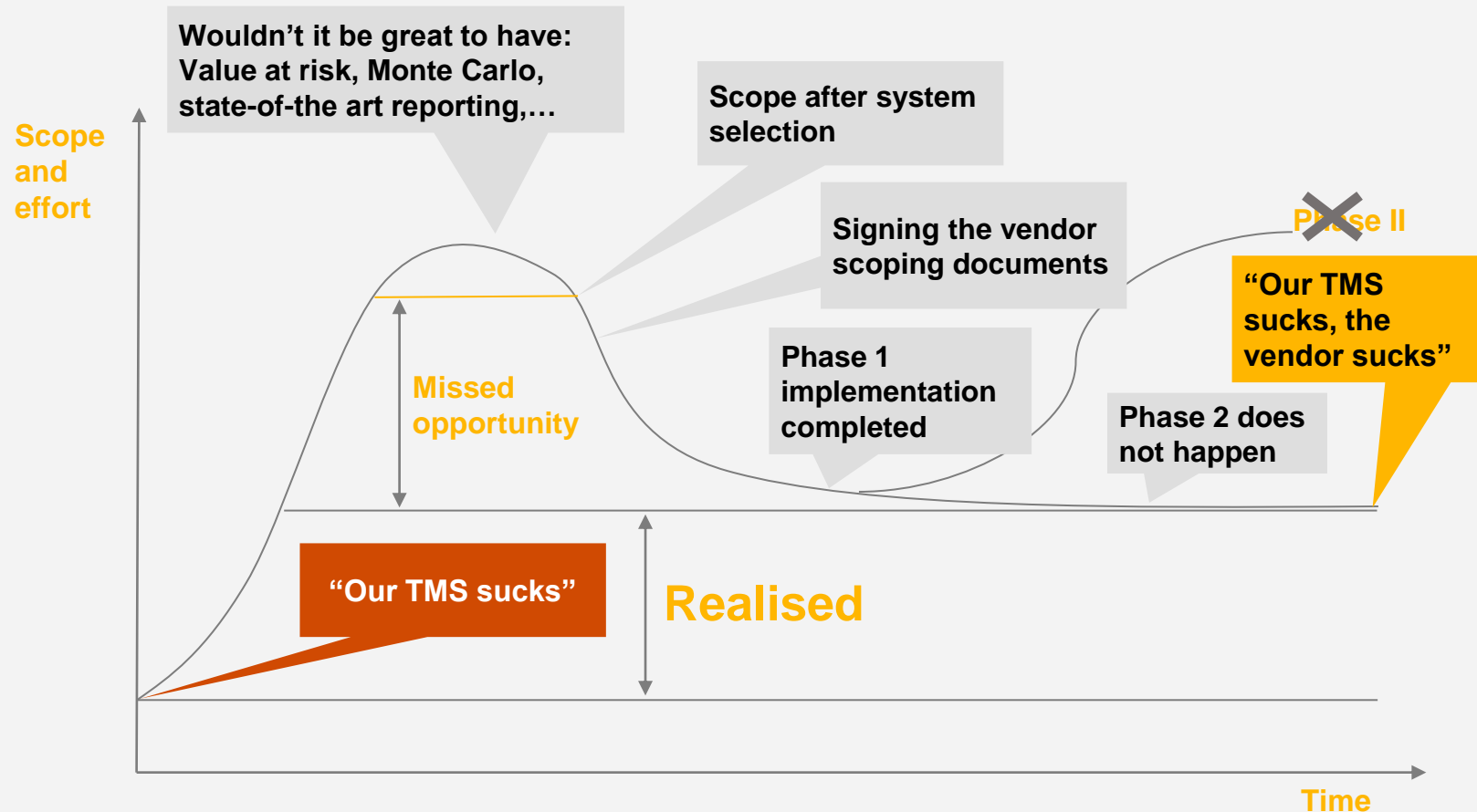
Migrate and Go-Live

- New standard operating procedures and desktop procedures
- Execute detailed go-live migration plan
- Hypercare support
- Support maintenance (customer support) - multiple models possible

	Tech vendor	company	pwc
Project mobilization	○	●	●
Design	○	○	●
Build	○	○	○
Test	○	○	○
Migrate and Go-Live	○	○	○

Typical consequences of an incorrect system selection & implementation

Be aware that a standard 'quick fix' selection can lead to a long, expensive, and failed implementation.



- Most companies aren't happy with their TMS, but it's not always the system's fault!
- Too many expectations are focused on the 'nice-to-haves' instead - **Focus on the minimum viable product & key requirements**
- Vendors will oversell their capabilities as part of their marketing - **Be critical**
- Implementation budgets explode and functionality gets de-scoped – **Build a realistic plan including the critical path and interdependencies**
- Timelines get extended and resources get fatigued – **Realistic resourcing and real change management are key to drive acceptance**
- The “nice-to-haves” never get done – **ensure the benefits and successes are measured to provide budget and enthusiasm for the Phase 2 enhancements**

Pozvánka na další akce



PwC Treasury Technology Série (Květen 24 – červen 25)

Akce #1

Květen 24: TMS
Journey – End to End
(16. 5. 2024)

Akce #2

Cash Management &
Payments
& Cash Flow
Forecasting

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Akce #5

SAP Treasury TMS

ČAT & PwC Konference na obnovitelné zdroje & (V)PPA (Září 24)

Thank you



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